



THE FORBES FUNDS

The Forbes Funds' mission is building the management capacity and impact of community-based nonprofits individually and systemically.

We clustered resources and assets that create new ecosystems that address systemic issues strategically.

100 Days of Listening

Challenges for nonprofits

1. Obtaining operating support
2. Collecting and understanding data
3. Minority nonprofits ^{RJ1} obtaining substantial operating and program grants
4. Retaining high quality staff
5. Diversifying revenue streams
6. Creating operating reserves
7. Developing succession plans
8. Fostering strategic collaborations
9. Development of sustainability plans



Slide 2

RJ1

How are you defining 'minority nonprofits'? Minority lead? Primary service population? Something more?

Russell Johnson, 6/26/2019

THE NEED FOR CROSS-SECTOR COLLABORATION

- Fragmentation between sectors
- Challenges local governance
- 90 distinct neighborhoods and home to over 3,100 non-profit organizations
- Overlapping missions
- Competition for the same resources.
- Fragmentation reducing opportunities to reach residents efficiently and effectively.



TFF Participates or facilitates:

- Community Meetings
- Community Coffee's
- Comprehensive Community Planning Meetings
- Consensus Group Meetings
- Nonprofit Organizational Assessment meetings
- Strategic Partnership Meetings
- Transformational Leadership Meetings
- Custom Trainings and Workshops

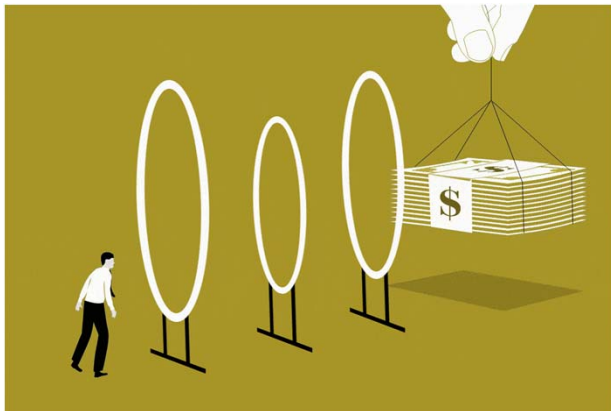


Nonprofit Sector Role in Pittsburgh's rebirth



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Major component of
economy



Capacity Building Investments

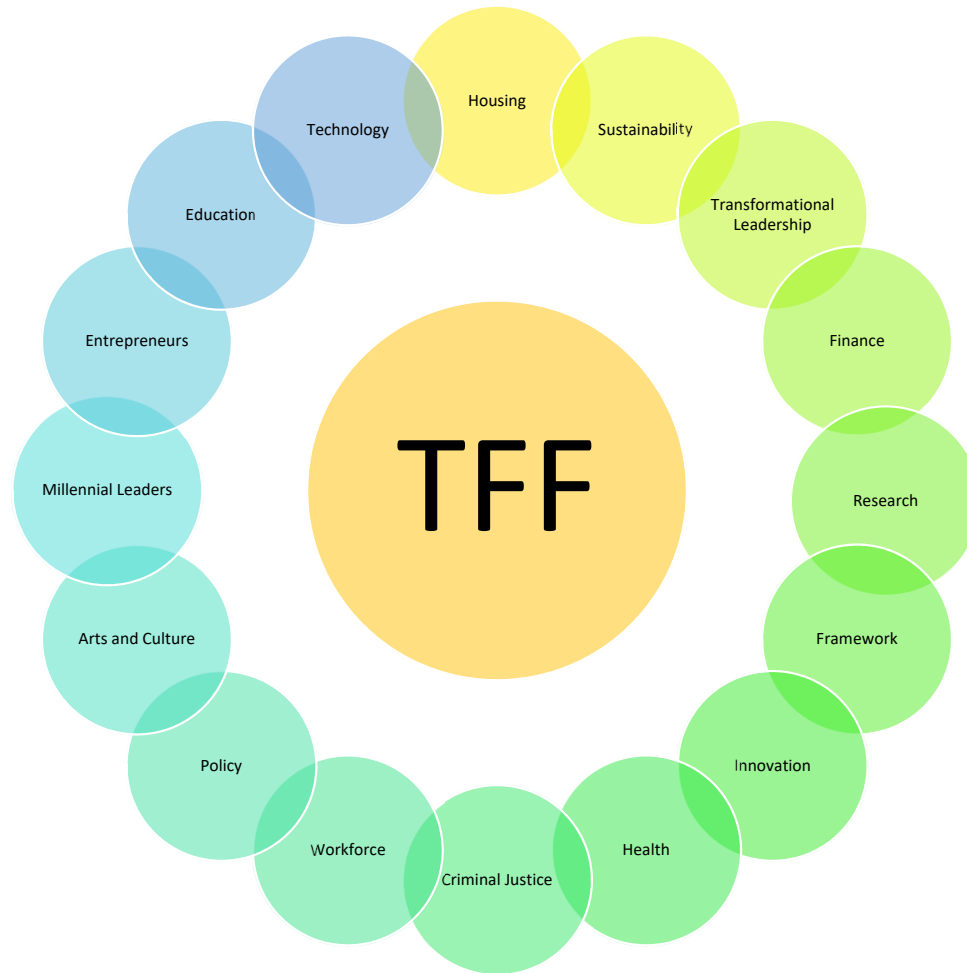


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- **GNNP Membership**
- **Executive in Residence**
- **Management Assistance Grants**
- **Peer-to-Peer Mentoring**
- **Data Collection**
- **Ecosystem Development**



Who Will Support The Pivot:



The Forbes Funds 2018-2021 Plan

Align programs with the Social Determinant's of Health

- Education, Economic Stability, Neighborhood and Built Environment, Social and Community Context, Health and Health Care
- Cluster Grant Making (C3-Catalytic Community Cohort Model)
- Create/engage community Research Advisory Board (CRAB)
- Develop Transformational Leader (P2P Learning Circles)
- Build/foster sustainable partnerships



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The Community Research Advisory Board (CRAB)

Education



**Economic
stability**



**Neighborhood and
built environment**



**Social and
community context**



**Health and
healthcare**





VISION IN 21st THE

Where Are We Headed

Developing a Shared Metric

- Building a Community of Practice
- Advance the Ambassadors LEAP Program
- Increase in grants per org over last 4 quarters
- Reduction of costs per grant over the last 4 quarters

Managing to Measure

- **Community Scorecards**
 - University of Pittsburgh, Penn State University
- **Regional Dashboard**
 - UCSUR, DHS, City of Pittsburgh, Blastpoint
- **Digital Repository**
 - CMU, University of Pittsburgh, London School of Systems Change (U.K.), Bateson Institute (Sweden)

The Road Less Traveled for Nonprofits

- Transformational leadership
- Succession Planning
- Cross-sectorial Collaboration
- Entrepreneurial Mindsets
- Agile Business Models
- Sustainability Planning



Who is partnering with The Forbes Funds Today...

